

SOLANCO
NEIGHBORHOOD
MINISTRIES

ANNUAL REPORT 2025



ENGAGING FAMILIES. MEETING NEEDS. GIVING HOPE.



"Truly I tell you, whatever you did for one of the least of these brothers and sisters of mine, you did for me" Matthew 25:40 NIV

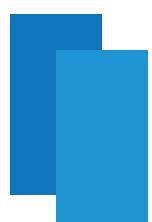
To say this has been a big year for the ministry would be an *understatement*.

- ✓ We completed our 3-year strategic plan.
- ✓ We implemented a database to help us track the financial trends, service usage, goals, barriers and successes of our clients.
- ✓ We revived our transportation ministry, delivering food to those who cannot make it to the ministry.
- ✓ We expanded our weekend meals program to the Solanco High School, now serving grades K-12.

SNM remains committed to evolving, not just in size, but in service. As you read through these pages, I hope you see the vision and the roadmap set before us and ask yourself, *"Where do I fit in?"* Maybe you are a prayer warrior, you like to drive, or you have the gift of organization. Maybe you have a great desire to help the homeless, or you have land or a home that can be used to help with the affordable housing shortage. *How can you be most impactful right now and in the future?* Whether through prayer, volunteering, or financial support, every contribution helps build a stronger, more compassionate community.

God led me to this ministry nearly 13 years ago and I have witnessed it grow to meet the need. We are poised to move forward, with Him leading the way, and we would love for you to join us on our **Roadmap to Growing Together**.

Teresa Dolan, CHES, PA, Executive Director



2025 IMPACT

YOUR DONATIONS AT WORK



68,000

Weekend meals provided during the school year
to local students in grades K-12



100

The amount of food items a family of 3-4 receives with their food order, including meat, bread, dairy & produce



FOOD BANK

All food items are color coded according to sugar, salt, and saturated fat



CHOICE PANTRY at Solanco High School. Giving students choice, dignity, and privacy.

1495%

SWEEP has increased **1415%** since it first began in the early 2000's. The first **SWEEP** school year began with 20 children. Our current number is **330**



500+

Holiday meals given



\$17,766

spent to help families heat their homes this year



4,571

phone calls came into the ministry

● In-person shopping

● Completed choice form

● Prefer no choice



155 ACTIVE VOLUNTEERS



7,700 HOURS SERVED

\$226,602 VALUE OF HOURS

Other Notables:

- WIC (Women, Infant & Children program) has a mobile clinic onsite at the ministry every week
- Began delivering meals to neighbors who lack reliable transportation
- High School students now shop in-person and choose their weekend meals
- Hosted 'LIHEAP Days' to help families sign up for heat assistance
- 95% of our team is volunteers

Our Roadmap to Growing Together

Solanco Neighborhood Ministries strategic plan 2025-2028

Thank you to the SNM board, staff, volunteers, clients and community members who helped us complete our 3-year strategic plan. I invite you to explore our **Roadmap to Growing Together**, a comprehensive framework to address food security, housing, transportation, education, and community engagement. Highlighted below is our strategic focus for 2026. To see our full strategic plan, please visit our website. Whether sharing your time, talents, experiences, or gifts, there is an opportunity for everyone to get involved and help our community grow and thrive together.

Food Security

Create greater flexibility in meeting individual and family needs for accessing food.

1. Engage and train volunteers to deliver food to neighbors in need.
2. Increase food supply through greater collaboration with churches and local businesses.
3. Assess need and ability to expand food access.
4. Expand SWEEP into Solanco High School.



WAYS YOU CAN HELP

- Volunteer to deliver food once a month.
- Host a food drive where you live, work, or worship.
- Donate food.
- Make a one-time or monthly monetary donation so we can purchase what we need, when we need it.
- Like data entry? Give us a call.



Educational Programming

Expand programs to address timely topics relevant to client and community needs.

1. Ask our neighbors what topics are of greatest interest to them.
2. Make resources and programming more visible and easier to access on the SNM website.
3. Expand virtual programming to include educational videos and programs for homebound neighbors.
4. Expand financial counseling/literacy programs to varied days, times, and formats.



WAYS YOU CAN HELP

- Let us know the topics you are interested in learning more about.
- Have experience about a particular topic? Let us know if you would like to be a presenter.
- Review our website monthly and let us know what needs to be changed/updated.
- Donate money towards the purchase of technology to make virtual programming easier.



Transportation

Provide enhanced access to affordable transportation.

1. Compile in-house statistics and area demographics to determine transportation needs.
2. Decide scope of SNM transportation services for 2026–2028.
3. Create a volunteer drivers' network.
4. Create a "Wheels of Hope" program to make affordable car repairs and loaner/ permanent cars accessible to neighbors.



WAYS YOU CAN HELP

- Have experience in the transportation industry? *Give us a call.*
- Volunteer to deliver food to local neighbors.
- Are you a mechanic willing to offer services to SNM neighbors at a reduced cost?
- Teach basic car maintenance workshops once or twice/year.
- Have a space for car repairs or teaching? *Let us know.*



COMMUNITY AWARENESS & SUSTAINABILITY

Build better, stronger personal connections with community, churches, and local organizations.

1. Learn more about our volunteers' interests and skills
2. Formalize & promote Church Liaison Program.
3. Establish satellite locations for services, resources.
4. Increase accessibility to SNM for Spanish-speaking families.



WAYS YOU CAN HELP

- Be a liaison between SNM and your church and share needs, prayer requests, and events.
- Already a volunteer? Let us know what special skills and interests you have.
- Advocate for SNM where you live and work.
- Bilingual? *Give us a call.* We can use help translating documents.



HOUSING

Create a holistic wrap-around of services and resources to meet housing needs.

1. Assess community housing and shelter needs and communicate findings.
2. Create a long-term plan to ensure continuum of care in the southern end.
3. Develop relationships with property owners willing to provide housing to clients.
4. Discuss whether to create, buy, or lease property to provide short-term housing for clients.
5. Advocate for affordable housing.



**SNM is also exploring the idea of Safe Parking Lots*



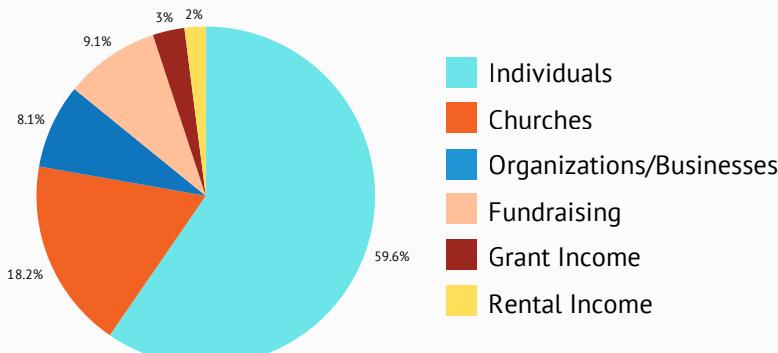
WAYS YOU CAN HELP

- Have a rental property you are willing to rent at a reduced cost? *Let us know.*
- Have land that you are willing to donate? *Let us know.*
- Share your zoning or legal expertise.
- Donate monetarily to provide additional support staff.

Financials

SOURCES OF INCOME

9/2/2024 - 9/30/2025



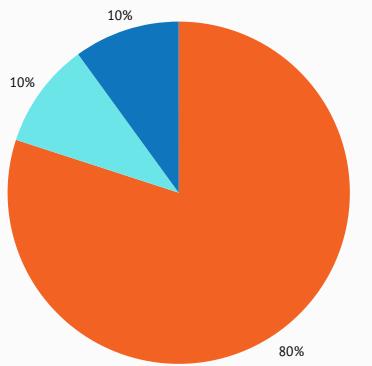
Thank you for your amazing generosity



EXPENSES

9/2/2024 - 9/30/2025

SNM works with Hostetter & Hostetter accounting to participate in a biannual review. Its most recent financial review found an expense breakdown of 80-10-10.



**An acceptable program expense percentage for a small nonprofit is generally 65-75% or higher, with a target of 70% or more for a strong rating. This benchmark is recommended by Charity Navigator and the [Better Business Bureau](#).*

ENDOWMENT

(\$924,083 as of 9/30/2025)

SNM strives to be good stewards of the gifts it receives. We partner with Everence Financial to ensure donations are invested wisely into funds that are both fiscally and ethically responsible.

As part of its capital campaign in 2021, SNM had a goal of establishing an endowment fund. Its purpose is twofold:

1. Provide for the long-term financial health and sustainability of the ministry.
2. Provide investment earnings that can be put back into the ministry to support the mission, outreach, and programmatic goals outlined in our strategic plan.

Ways to Give



There are *many ways* to give to the ministry.

- 🍏 You can drop off food items
- ☛ Provide a holiday meal
- 📅 Sponsor an event
- 👉 Give a one-time donation
- 🤝 Become a monthly donor

You can also donate a gift of stock, make a charitable donation from your IRA, participate in employer giving programs, or leave the ministry in your will.

Talk to your tax/financial advisor about how you can support the ministry today and in the future.

Regardless of how you choose to give, don't forget to let Solanco Neighborhood Ministries know of your intentions so we can let you know when we receive your gift. If you are interested in learning more, contact Teresa Dolan at 717-786-4308 or email tdolan@snministries.org.

Charitable Gifts of Stock

Giving the gift of appreciated stock is a great way to help the ministry. Gifting stocks to non-profits helps you avoid capital gains tax on the appreciation of the stock and is tax-deductible for the full market value of the securities on the date of the donation.

To donate a gift of stock, call the ministry or have your broker give us a call.

Required Minimum Distribution

The IRS requires you to withdraw at least a minimum amount of money from some types of retirement accounts, starting the year you turn 72. This is called a Required Minimum Distribution. By making a qualified charitable distribution to the ministry, you can reduce your taxable income.

Workplace Giving

Payroll deductions, matching gifts, and volunteer grants are just some of the ways your employer may encourage and support your gift to a qualifying non-profit organization.

Legacy Giving

Death is not a topic most people enjoy thinking about, but there is peace in knowing your affairs are in order and that which is personally meaningful to you will be taken care of. You can have lasting impact in your community by including Solanco Neighborhood Ministries in your will. Share with us how the mission, vision, and values of the ministry align with yours and we will help you maximize your impact.



The ***vision*** of **Solanco Neighborhood Ministries** is to build meaningful relationships that will provide a support network, promote personal and spiritual growth, and break the cycle of poverty within our Solanco community.

Engaging families.

Meeting needs.

Giving hope.